

Ritco Logistics Limited

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Ritco Logistics Delivers a Stellar Performance in Q1 FY26.

Performance Highlights for Standalone: Q1FY26 vs Q1FY25

- Total Income of Rs. 352.70 Crores, growth of 39.83 % y-o-y
- EBITDA of Rs. 28.28 Crores, growth of 38.01 % y-o-y
- EBITDA growth in absolute terms.
- PAT of Rs. 12.46 Crores, growth of 34.51 % y-o-y
- PAT margin at 3.53 %

Performance Highlights for Consolidated: Q1FY26 vs Q1FY25

- Total Income of Rs. 354.33 Crores
- EBITDA of Rs. 25.17 Crores
- PAT of Rs. 8.95 Crores
- PAT margin at 2.53 %

Commenting on the performance, Mr. Manmohan Pal Singh Chadha, Chairman, said:

In Q1 FY 2025-26, Ritco Logistics Ltd., a pioneer in India's logistics and supply chain landscape, further cemented its industry leadership through transformative innovations and strategic milestones. With an unwavering focus on operational excellence, sustainability, and customer-centric solutions, Ritco continues to raise the bar. The company secured high-value contracts including a landmark ₹36 Cr deal with NTPC Karnpura, marking its full-fledged entry into the fly ash movement segment. Ritco has significantly strengthened its position as India's leading fly ash logistics provider, establishing strategic partnerships with major infrastructure companies including Megha Engineering and ITD Cementation. The company leverages specialized expertise in handling thermal power plant by-products and creating robust supply chains for cement and construction industries. Ritco's comprehensive fly ash segment capabilities include dedicated transportation solutions, strategic storage facilities, and advanced material handling systems. With expanded operations across major thermal power corridors and enhanced partnerships with power generation and infrastructure companies, Ritco has positioned itself as the preferred logistics partner for India's growing fly ash utilization market, supporting sustainable construction practices nationwide.

Ritco Logistics Ltd. delivered exceptional performance in Q1 FY2025-26, significantly strengthening its position in India's steel logistics sector through strategic long-term partnerships with industry leaders including Tata Steel, JSW Steel, RINL (Rashtriya Ispat Nigam Limited), Jindal Steel & Power Ltd., and Maruti Steel. The company has successfully established itself as a preferred logistics partner for India's premier steel manufacturers, leveraging its comprehensive service capabilities including end-to-end logistics solutions, specialized equipment for steel transportation, industry-leading safety protocols, and advanced technology integration. With expanded geographic reach across East and South India, particularly in steel and cement logistics corridors, Ritco has positioned itself to capitalize on India's growing steel industry demand and secure sustained expansion in the industrial logistics sector through operational excellence and superior service delivery.



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In this period Ritco Logistics Ltd. has achieved remarkable success in securing prestigious long-term road transportation contracts with three industry giants across diverse sectors. The company strengthened its position by winning significant contracts with AMNS Steel (ArcelorMittal Nippon Steel India), demonstrating expertise in complex industrial freight operations. Ritco secured a strategic partnership with Hindustan Zinc, India's leading zinc producer, highlighting specialized capabilities in mining and metals logistics. The company further diversified its portfolio with Mother Dairy, showcasing versatility in handling temperature-sensitive FMCG products and perishable goods transportation. These strategic wins across steel, mining, and dairy sectors underscore Ritco's comprehensive service excellence, operational reliability, and ability to deliver customized logistics solutions, positioning the company for sustained growth across multiple industry verticals.

In Q1 FY 2025-26, Ritco Logistics Ltd., a pioneer in India's logistics and supply chain landscape, further cemented its industry leadership through transformative innovations and strategic milestones. With an unwavering focus on operational excellence, sustainability, and customer-centric solutions, Ritco continues to raise the bar. In this quarter, Ritco Logistics Ltd.'s Multimodal Division took a significant leap forward by securing a Multimodal Transportation contract with Reliance and deepening its collaboration with Indian Railways, initiating rail-based logistics operations from two key locations for prominent corporate clients. Building on the successful execution of cargo movement for a Bio Mass company in Uttar Pradesh, in collaboration with Indian Railways, Ritco is now expanding similar multimodal logistics solutions to four additional states: Haryana, Maharashtra, Gujarat, and Rajasthan. This strategic move marks a pivotal step in Ritco's ambitious roadmap to establish a strong footprint in India's rapidly evolving multimodal logistics landscape, further reinforcing its vision to offer integrated, future-ready transport solutions.

Ritco Logistics Ltd. has significantly strengthened its 3PL (Third-Party Logistics) and warehousing vertical by securing prestigious long-term contracts with major industry players. The company has successfully entered into strategic partnerships with ISRPL (Indian Synthetic Rubber Private Limited) and MRPL (Mangalore Refinery and Petrochemicals Limited), demonstrating expertise in specialized petroleum and petrochemical logistics operations. These contracts span multiple key locations including Morbi, Kheda, and Vapi, establishing Ritco's presence across critical industrial hubs in Gujarat. The partnerships showcase Ritco's enhanced capabilities in providing integrated warehousing solutions, inventory management, and sophisticated supply chain services for the energy sector. By securing these strategic contracts, Ritco has positioned itself as a preferred 3PL partner for major petroleum companies, leveraging operational excellence to deliver comprehensive logistics solutions.

Driven by an unwavering commitment to innovation, Ritco Logistics Ltd. has made significant investments in state-of-the-art infrastructure, advanced fleet management systems, and a team of industry-leading experts. Harnessing the power of data analytics and artificial intelligence, Ritco optimizes routes, minimizes fuel consumption, and actively reduces its carbon footprint, setting new benchmarks in environmental responsibility. Strengthening its position in bulk logistics, Ritco has expanded its focus on food grain and FMCG transportation, leveraging both road and multimodal solutions through a strategic alliance with Indian Railways and CONCOR. Additionally, through its collaboration with technology partner 'Trucks Up,' the company continues to enhance operational efficiency and effectively manage freight costs, reinforcing its leadership in the logistics sector.

Our EBITDA for the quarter stood at Rs. **28.28** crores, a growth of **38.01** % y-o-y with margins of %. We expect margins to improve in the coming quarters with an increase in utilization levels. Profit after Tax stood at Rs. **12.46** crores, a growth of **34.51** % y-o-y.

"At Ritco Logistics Ltd., our passionate team is fueled by a relentless dedication to crafting tailored logistics solutions that transcend traditional support—they act as a driving force for business transformation and prosperity. We endeavor to surpass client expectations through outstanding service delivery, rooted in perpetual innovation and operational mastery. Our partners rely on us for logistics solutions that establish new industry standards,



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guaranteeing smooth, effective, and adaptable operations. Within a relatively brief period, Ritco has positioned itself as a frontrunner in moving steel, cement, and other essential metals and minerals, demonstrating our strategic vision and capacity to excel in dynamic markets.

Moving forward, we are prepared for even more remarkable accomplishments, utilizing cutting-edge technology and infrastructure-centric logistics to boost efficiency, dependability, and environmental responsibility. Our strategic advancement into multimodal logistics, coupled with vital industry alliances, strengthens our long-term objectives. With a robust performance forecast for upcoming quarters, we maintain confidence in reaching our milestones by year-end. As a reliable logistics ally, Ritco Logistics Ltd. is dedicated to fostering sustainable development and enabling businesses to traverse today's intricate supply chain environment with assurance," said Sanjeev Kumar Elwadhi, CEO & Managing Director of Ritco Logistics Ltd.

About Ritco Logistics:

With Q4 revenues of Rs. 352.70 Crores, Ritco is India's one of the leading integrated supply chain and logistics solutions provider. Ritco group with expertise developed over two decades has an extensive network of branches, 4.5 lac sq.ft. of warehousing space and a strong team of trained employees. With its customer-centric approach, world-class resources, state-of-the-art technology and professional management, the group follows strong corporate governance and is committed to value creation for its stakeholders and the society.

Ritco Contract Logistics:

India's leading surface transport entity. This division is fully equipped to provide total transport solutions for cargo of any dimension or product segment. It transports cargo on FTL (Full truck load)/Needs base load / Over Dimensional cargo. Ritco is one of the few technologies enabled and system oriented logistics companies which believe in customer delight and providing cost effective integrated logistics services. We strategically expended our share in few steel companies towards South and East from North and West and South from East considering the expansion of our business in Southern part of the India

Ritco Supply Chain Solutions:

Ritco Supply Chain Solutions is a single window enabler of integrated supply chain solutions right from conceptualization and designing the logistics network to actual implementation. The core service offerings are Supply Chain Consultancy, Inbound Logistics, Warehousing / Distribution Centre Management & Outbound Logistics, In Plant Operations and Yard Management.

Ritco Multi-Modal Solutions:

An end-to-end multimodal logistics solutions provider, in joint support with Private Train operator and Concor. This segment synergizes the strengths, infrastructure and capabilities of Ritco with rail infrastructure of Private Train operator & Concor. It establishes a cost-effective integrated rail-road service.

Ritco Fleet Management:

A strength of own fleet of different size and capacity, support to perform in competitive markets with better rates and superior performance for win-win solutions. Ritco strives hard to provide value added services to its clients by providing customized vehicles to give specific solutions which provides sustainability, cost efficiency and highly profitable for the company



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Ritco's Digitalization:

Ritco's acquisition of Logro Sourcing Private Limited, including its wholly-owned subsidiary TrucksUp Solutions Private Limited, signifies a strategic move in the transportation and logistics industry. TrucksUp Solutions is a company that offers an app-based online truck booking platform with a focus on providing various services to vehicle owners who own 1-10 vehicles and contribute to maximum on-road fleet in our country. Over time, we expect this to change the dynamics of the trucking business by increasing their profits thru better asset utilization and reduced costs. We may also share some of our improved margins with the truck operators while providing them best service levels.

A leader in logistics technology, TrucksUp Solutions Private Limited is committed to developing innovative solutions that improve connection and optimize productivity in the sector. TrucksUp Solutions Private Limited is dedicated to transforming the logistics industry and achieving unheard-of advancements, with a focus on cutting-edge innovation and a customer-centric strategy.

TrucksUp's real-time SIM tracking empowers truck suppliers with precise, continuous location visibility, enabling them to monitor fleet movements, prevent unauthorized route deviations, and ensure timely deliveries. This enhances operational control, reduces idle time, and supports faster decision-making for dispatch and scheduling.

The Add Load section's Urgent Load feature enables faster vehicle matching—aiming for matches within 2 hours—and includes timer-based reminders to help suppliers respond quickly to time-sensitive shipment needs. Together, these capabilities streamline logistics, improve reliability, and give suppliers a competitive edge in meeting demands efficiently.

By harnessing TrucksUp's state-of-the-art technology and innovative services, Ritco can fortify its market presence and maintain a competitive edge in the ever-evolving logistics landscape.

Ritco Logistics Ltd. continues to chart an inspiring growth journey, driven by visionary leadership and a bold commitment to shaping the future of logistics in India. With strategic investments in expanding its talent pool, modernizing fleet assets, and accelerating digital transformation, Ritco is building a resilient, agile, and tech-enabled ecosystem. Positioned at the forefront of industry evolution, the company is geared to harness the next wave of innovation, setting the stage for disruptive breakthroughs and next-gen logistics solutions. As Ritco solidifies its leadership in the sector, it looks ahead with confidence — ready to surpass new milestones, raise industry standards, and seize unprecedented opportunities in the dynamic global supply chain arena.

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Safe Harbour:

This release contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating



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to Ritco Logistics' future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental and regulatory trends, movements in currency, exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Ritco Logistics undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances
